

# CORONAVIRUS ECP STUDY

**WAVE 12**

**June 19-23**

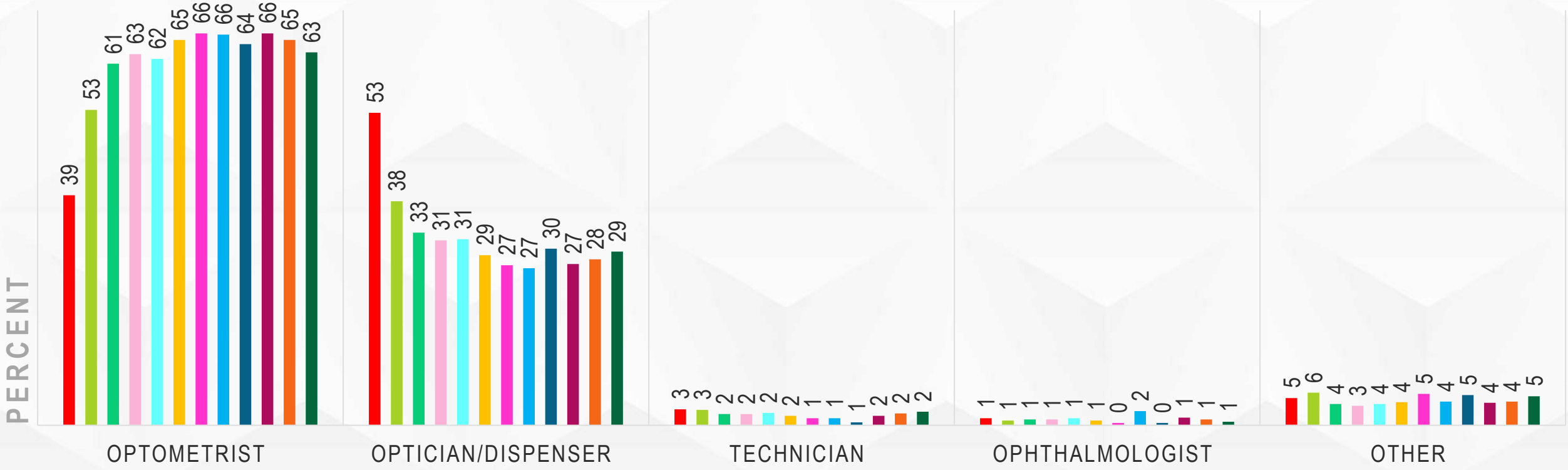


# RESPONDENTS

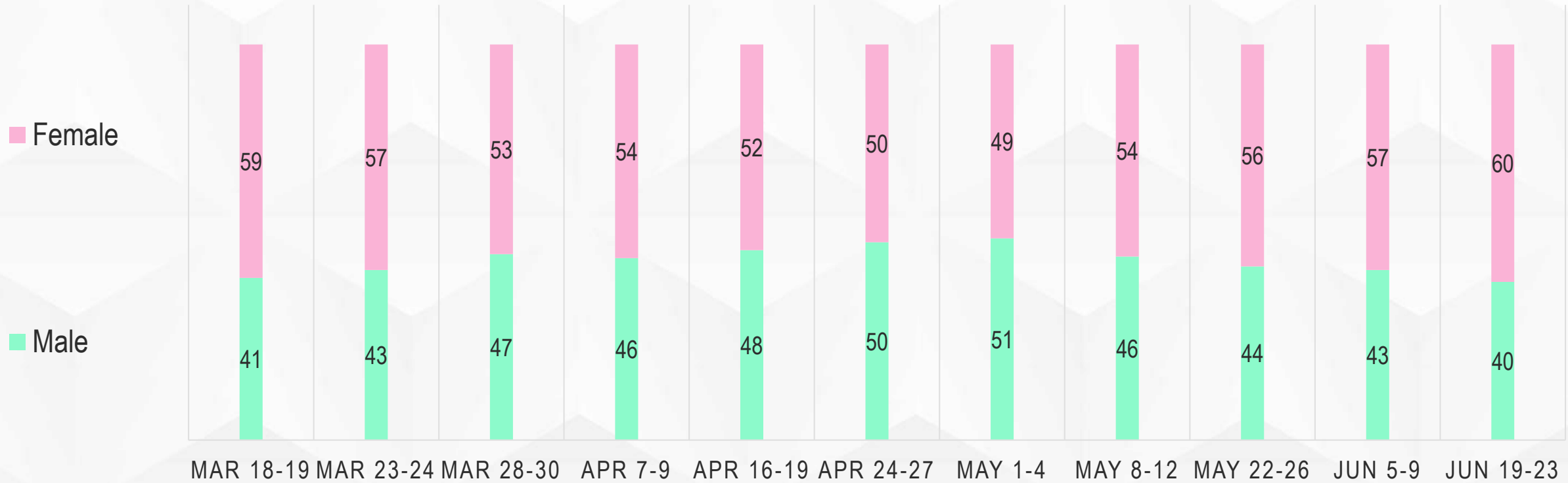
- This survey was asked in several waves.
  - Questions varied slightly in each wave.
  - Comparisons are shown wherever possible.
- Wave 1 ran from Mar 13-17. 583 completes.
  - Wave 2 ran from Mar 18-19. 1,341 completes.
  - Wave 3 ran from Mar 23-24. 1,285 completes
  - Wave 4 ran from Mar 28-30. 1,769 completes.
  - Wave 5 ran from Apr 7-9. 1,306 completes.
  - Wave 6 ran from Apr 16-19. 1,110 completes.
  - Wave 7 ran from Apr 24-27. 922 completes.
  - Wave 8 ran from May 1-4. 699 completes.
  - Wave 9 ran from May 8-12. 557 completes.
  - Wave 10 ran from May 22-26. 758 completes.
  - Wave 11 ran from Jun 5-9. 635 completes.
  - Wave 12 ran from Jun 19-23. 813 completes.

# RESPONDENT PROFESSION

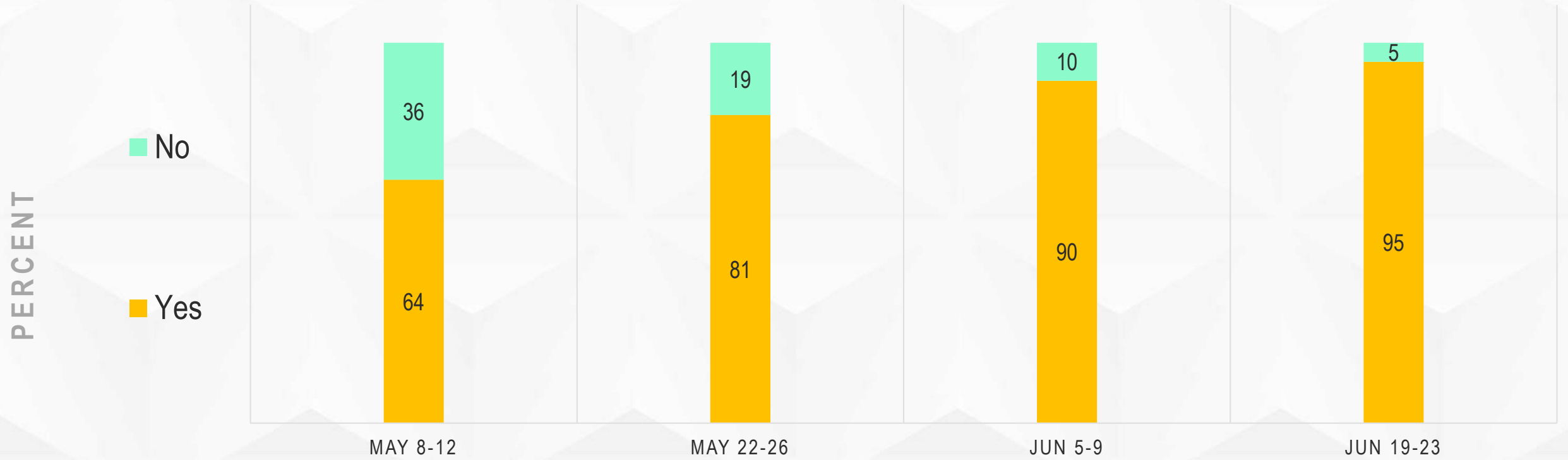
■ Mar13-17 
 ■ Mar 18-19 
 ■ Mar 23-24 
 ■ Mar 28-30 
 ■ Apr 7-9 
 ■ Apr 16-19 
 ■ Apr 24-27 
 ■ May 1-4 
 ■ May 8-12 
 ■ May 22-26 
 ■ Jun 5-9 
 ■ Jun 19-23



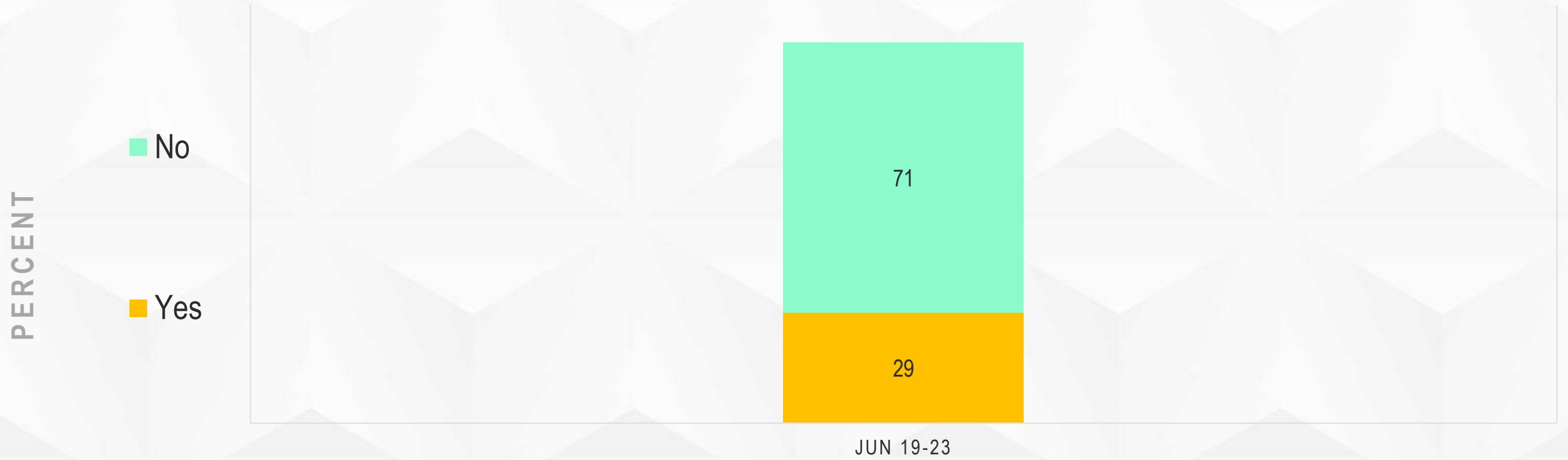
# GENDER



# LOCATION OPEN?

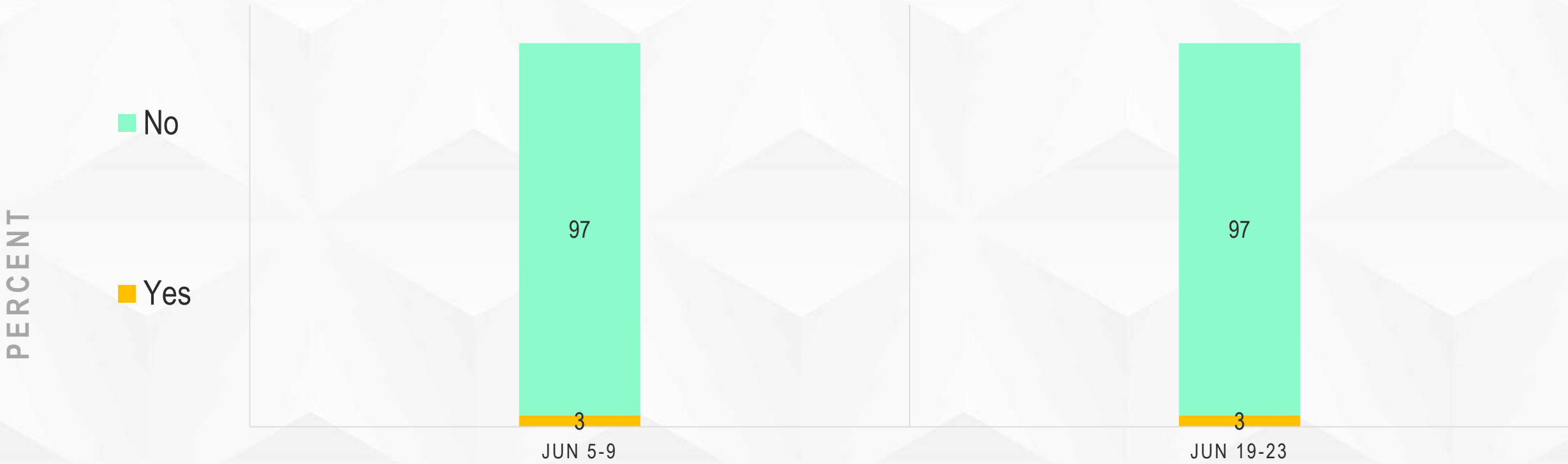


# HAS ANY STAFF ELECTED NOT TO COME BACK TO WORK?

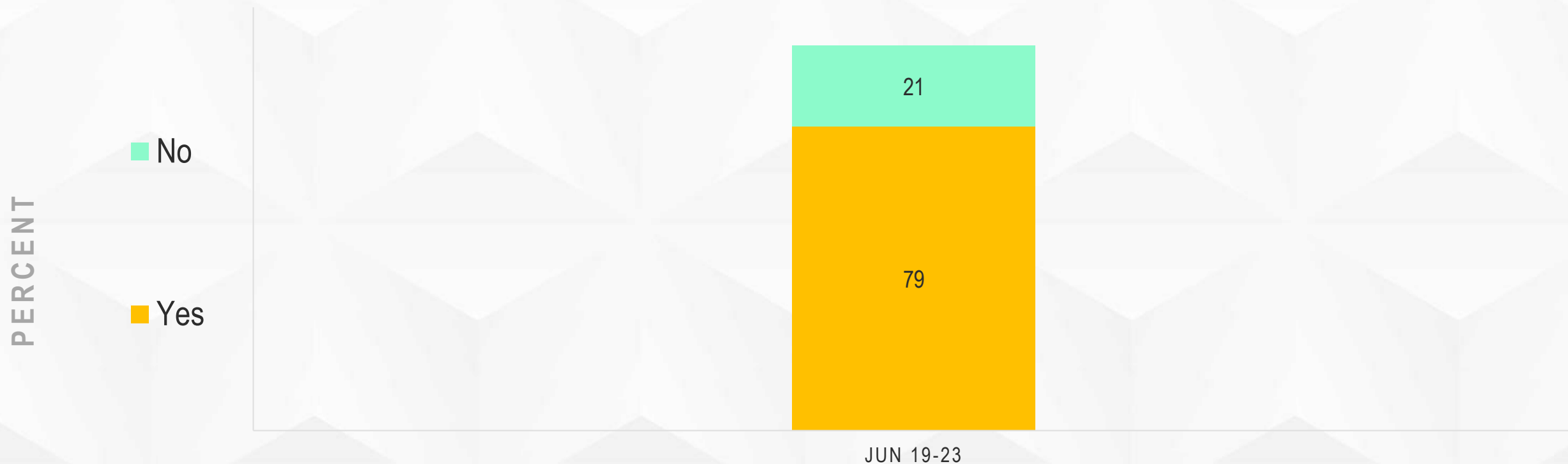


If open:

# SINCE BEING RE-OPEN HAS ANYONE THAT WORKS AT YOUR LOCATION GOTTEN COVID-19?



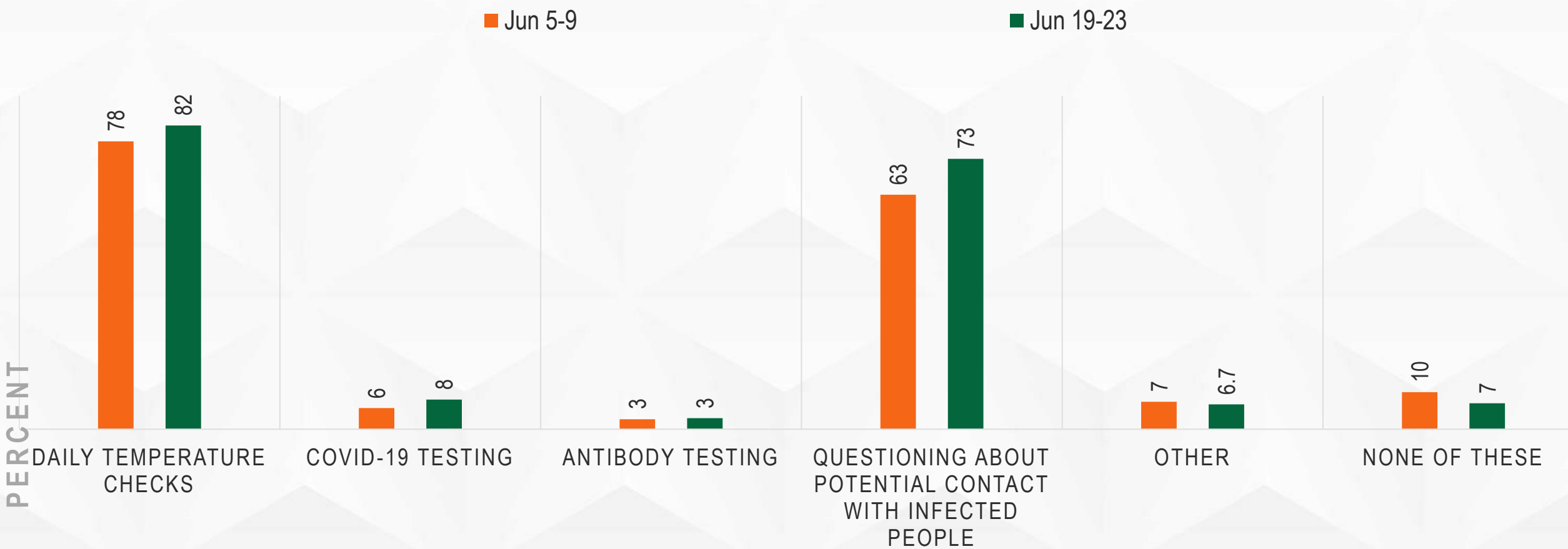
# DO YOU HAVE A PLAN IN PLACE TO NOTIFY PATIENTS IF YOU ARE MADE AWARE SOMEONE AT YOUR LOCATION OR A PATIENT THAT VISITED YOUR LOCATION HAS CONTRACTED COVID-19?





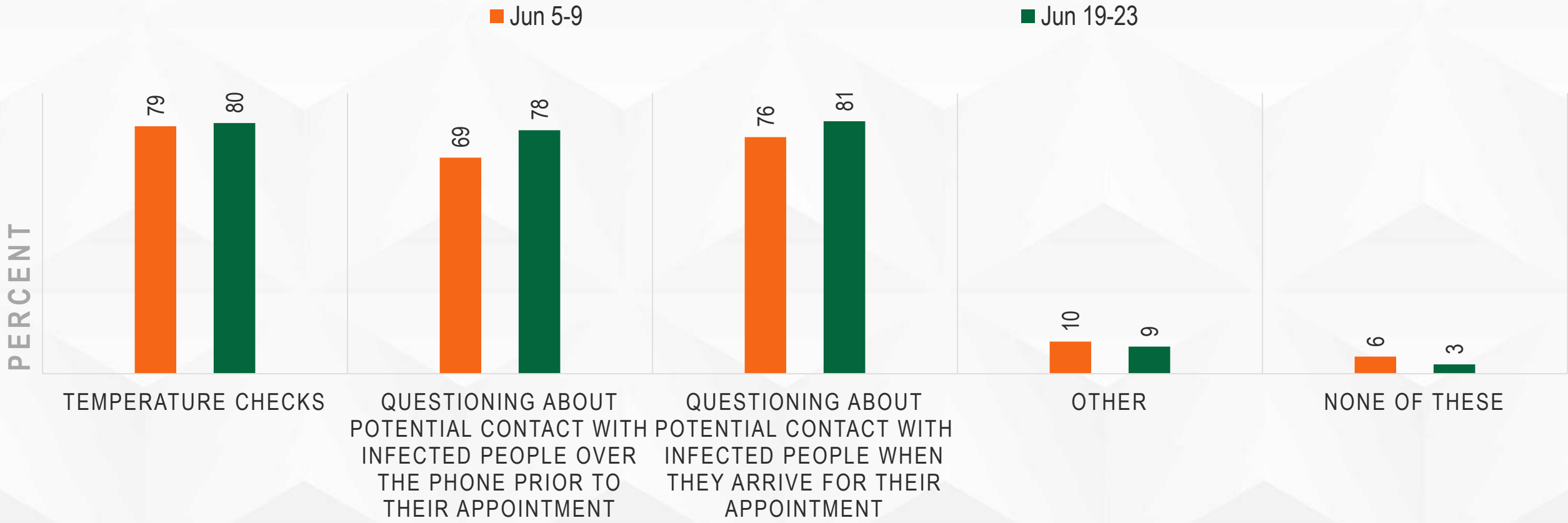
If open:

# HOW HAVE YOU SCREENED STAFF AT YOUR LOCATION FOR COVID-19?



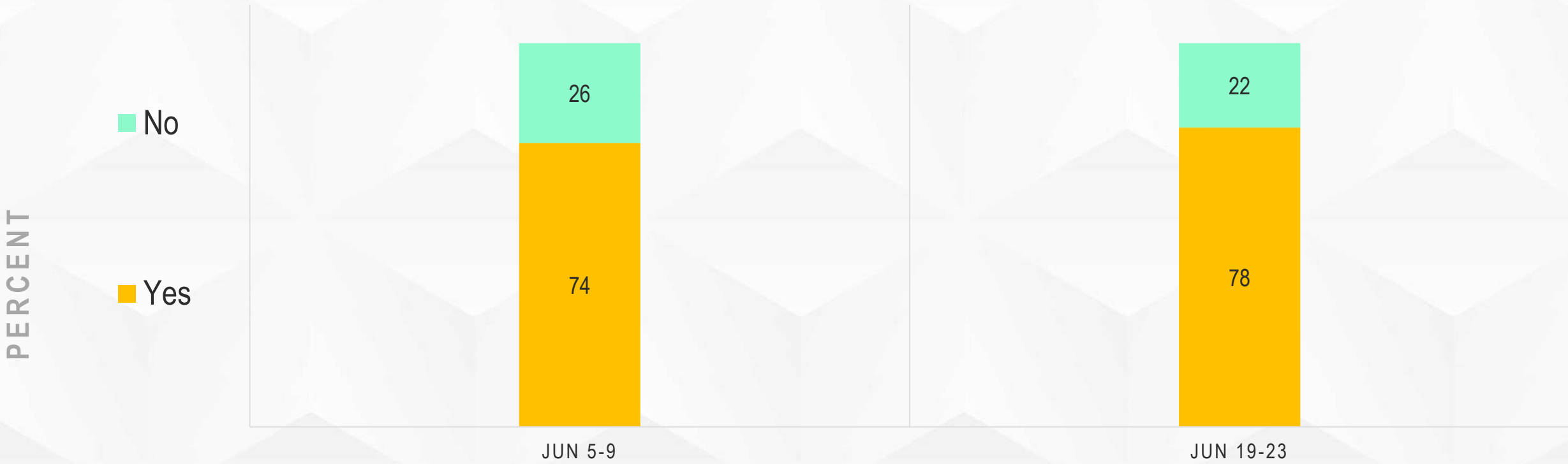
If open:

# HOW ARE YOU SCREENING PATIENTS FOR COVID-19?



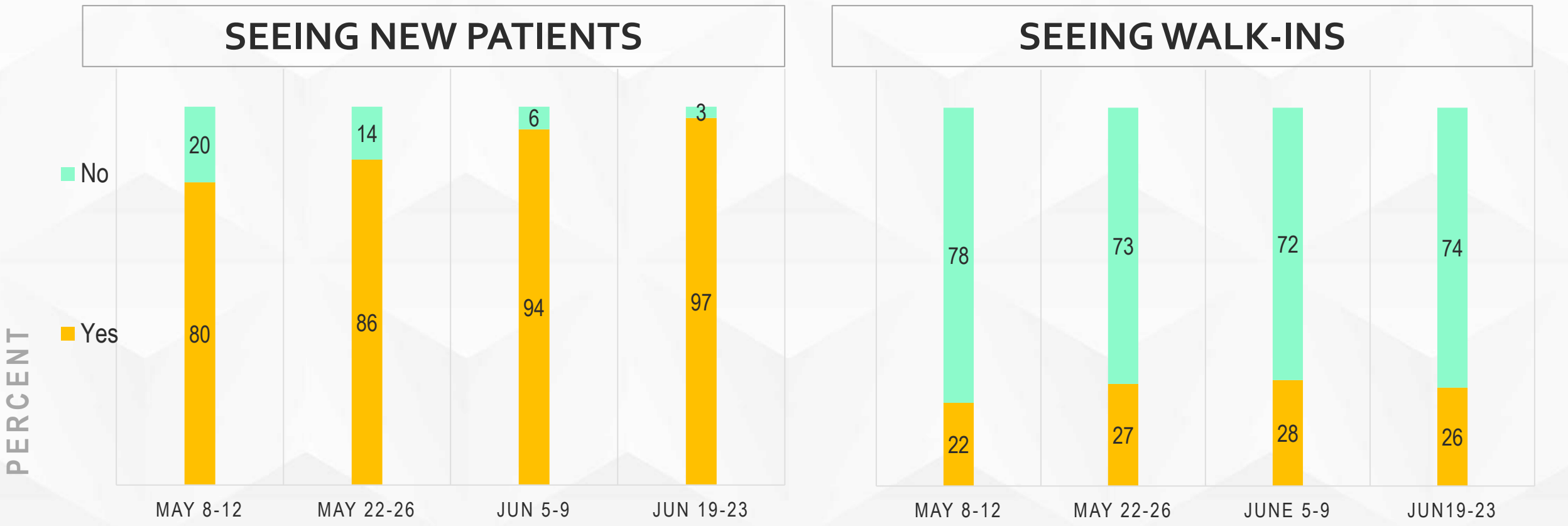
If open:

# ARE YOU SEEING PATIENTS WHO ARE FRONTLINE OR ESSENTIAL WORKERS WHO MAY HAVE BEEN IN CONTACT WITH INFECTED PEOPLE?



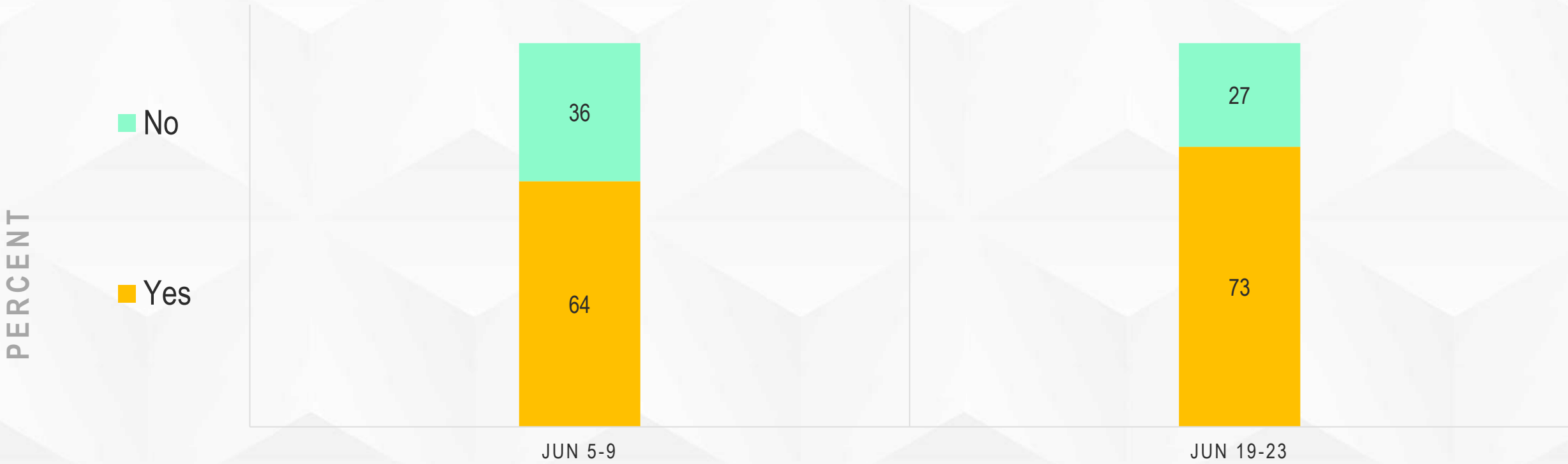
If open:

# TYPES OF PATIENTS SEEING



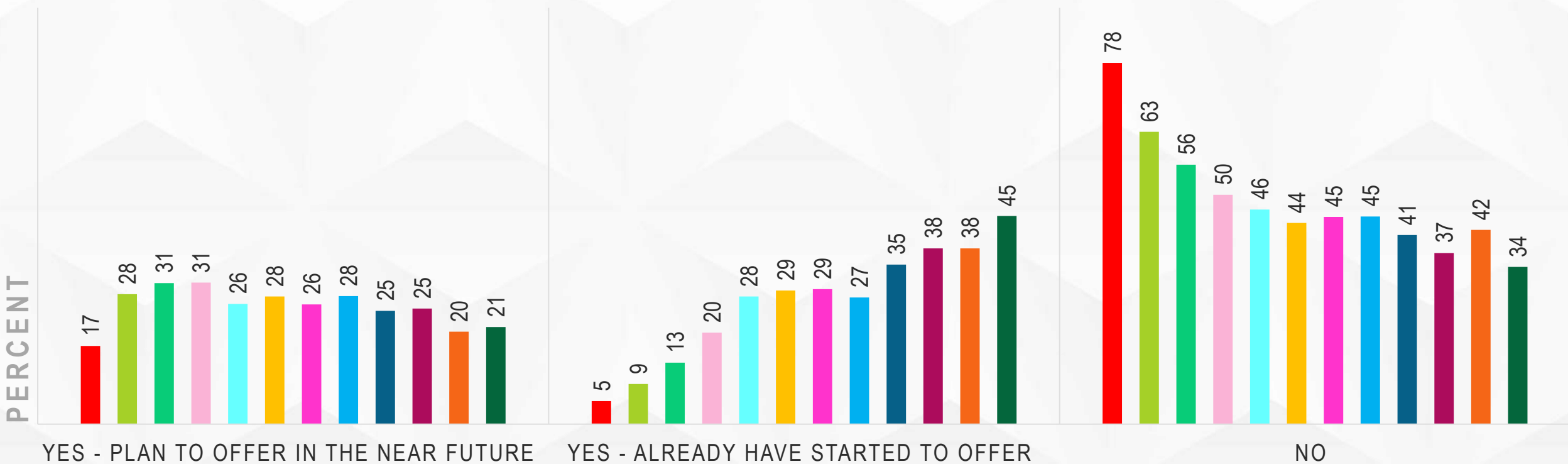
If open:

# ARE YOU CURRENTLY PERFORMING CONTACT LENS FITTINGS/TRAININGS IN YOUR OFFICE?



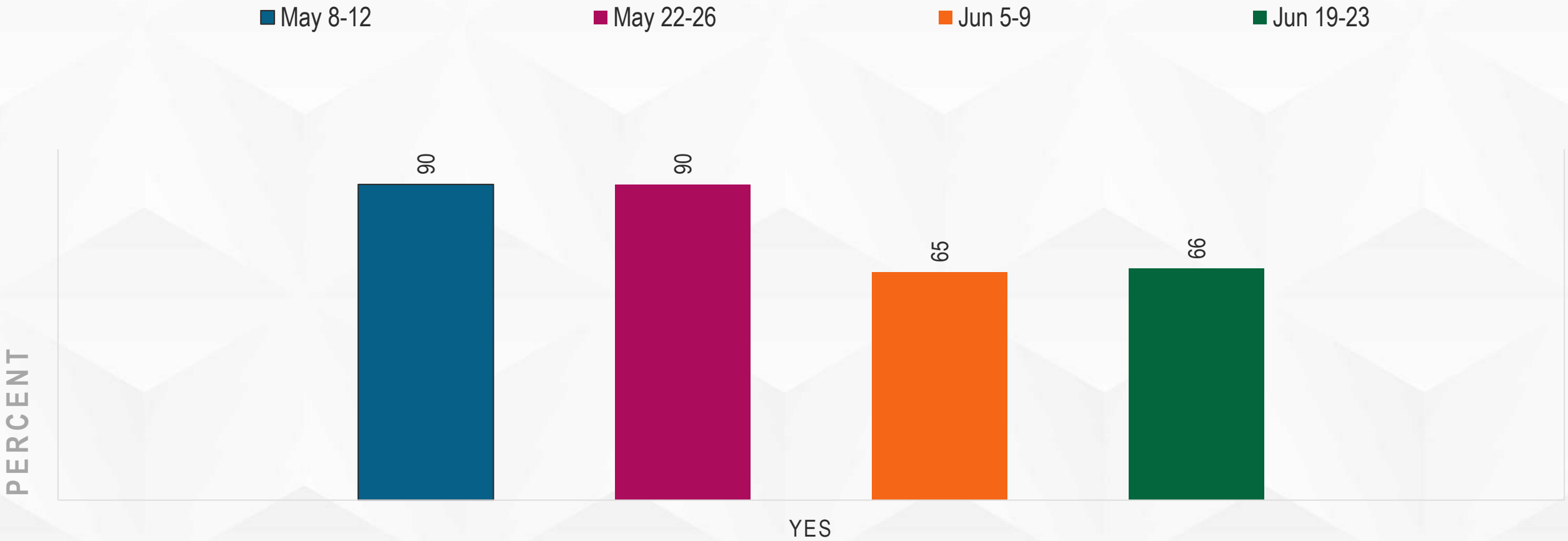
# HAS THE CORONAVIRUS INFLUENCED YOUR CONSIDERATION OF OFFERING TELEHEALTH SERVICES/OPTIONS?

■ Mar13-17 
 ■ Mar 18-19 
 ■ Mar 23-24 
 ■ Mar 28-30 
 ■ Apr 7-9 
 ■ Apr 16-19 
 ■ Apr 24-27 
 ■ May 1-4 
 ■ May 8-12 
 ■ May 22-26 
 ■ Jun 5-9 
 ■ Jun 19-23



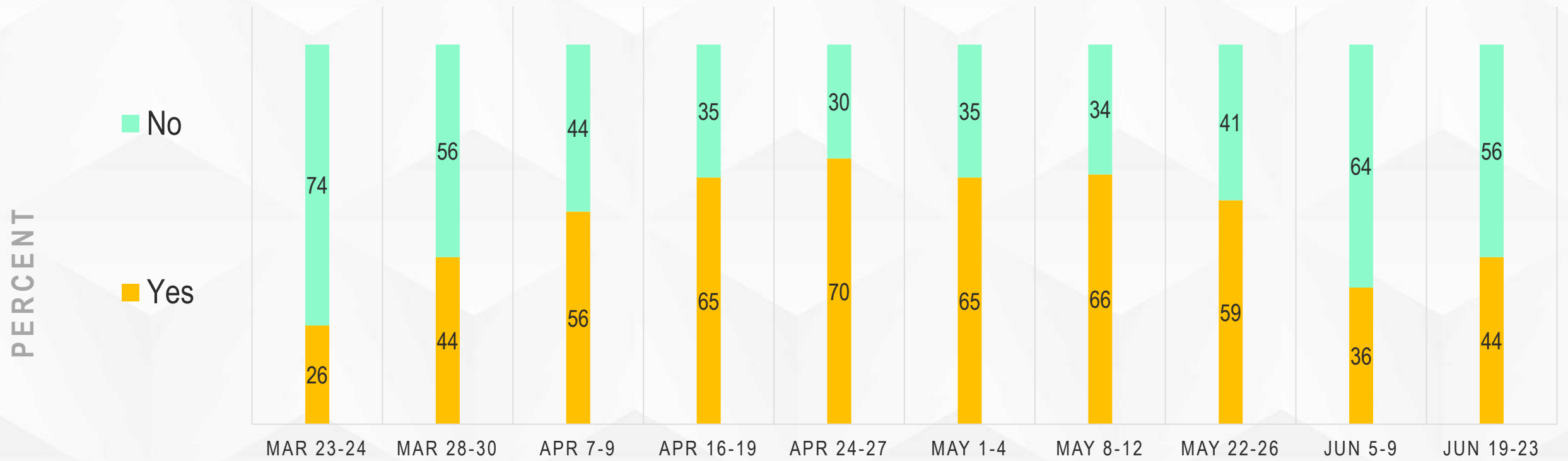
If open and currently offering telehealth:

# PLANS TO INTEGRATE TELEHEALTH INTO THE PRACTICE ON A REGULAR BASIS



*IF OFFERING TELEHEALTH:*

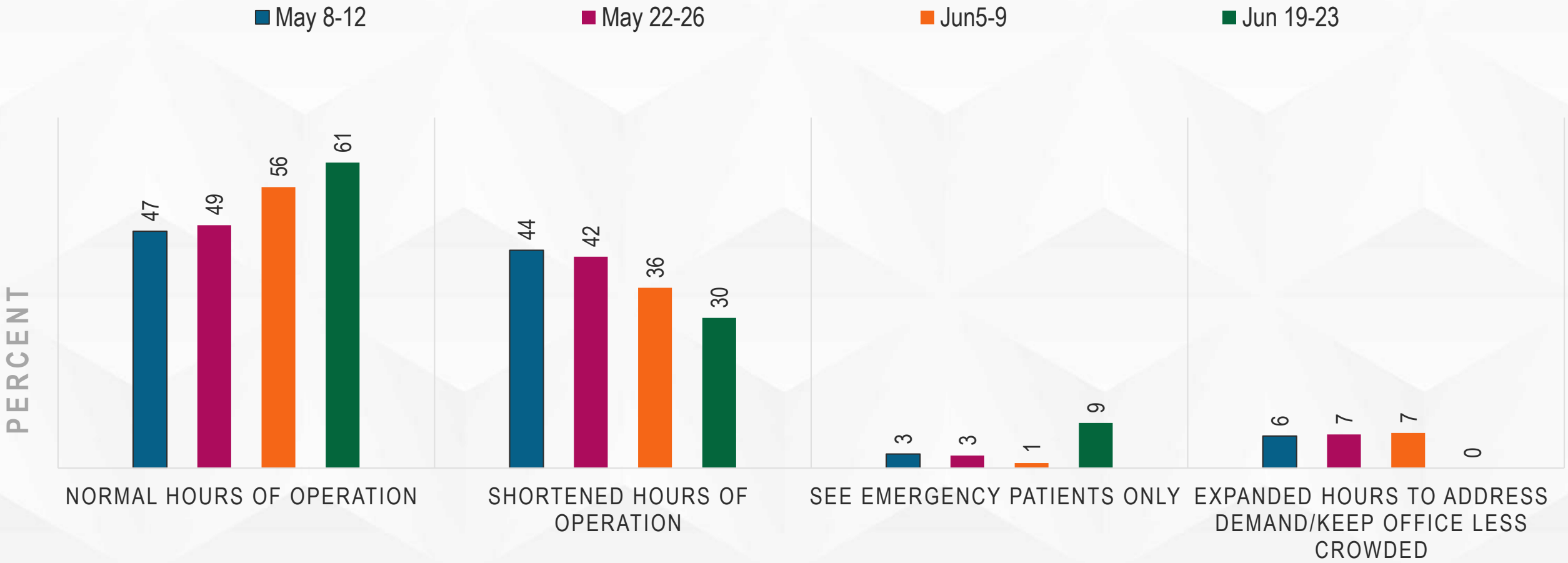
# HAVE YOU BILLED FOR TELEHEALTH SERVICES IN THE LAST TWO WEEKS?





If open:

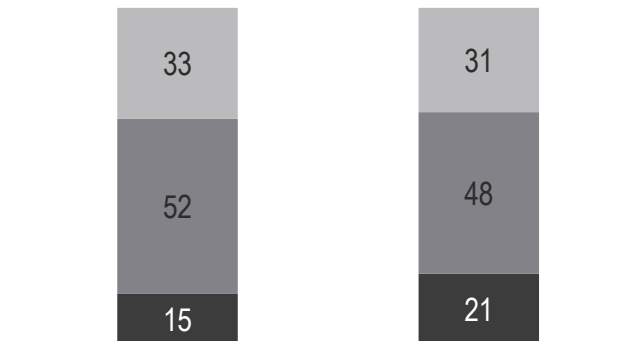
# NEW HOURS OF OPERATION



## AVERAGE PATIENTS PER DAY

BEFORE COVID-19	May 1-4 <b>25.2</b>	May 8-11 <b>28.5</b>	May 22-26 <b>24.4</b>	Jun 5-9 <b>25.0</b>	Jun 19-23 <b>24.3</b>
NOW		<b>14.5</b>	<b>14.4</b>	<b>19.1</b>	<b>18.4</b>

## CURRENT PROFITABILITY PER PATIENT



Jun 5-9      Jun 19-23

- More than usual
- Same as usual
- Less than usual

## REVENUE (AS A % PER WEEK COMPARED TO BEFORE)

May 22-26 <b>51%</b>	Jun 5-9 <b>62%</b>	Jun 19-23 <b>67%</b>
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## % PATIENTS MAKING A PURCHASE NOW

May 22-26 <b>54%</b>	Jun 5-9 <b>58%</b>	Jun 19-23 <b>59%</b>
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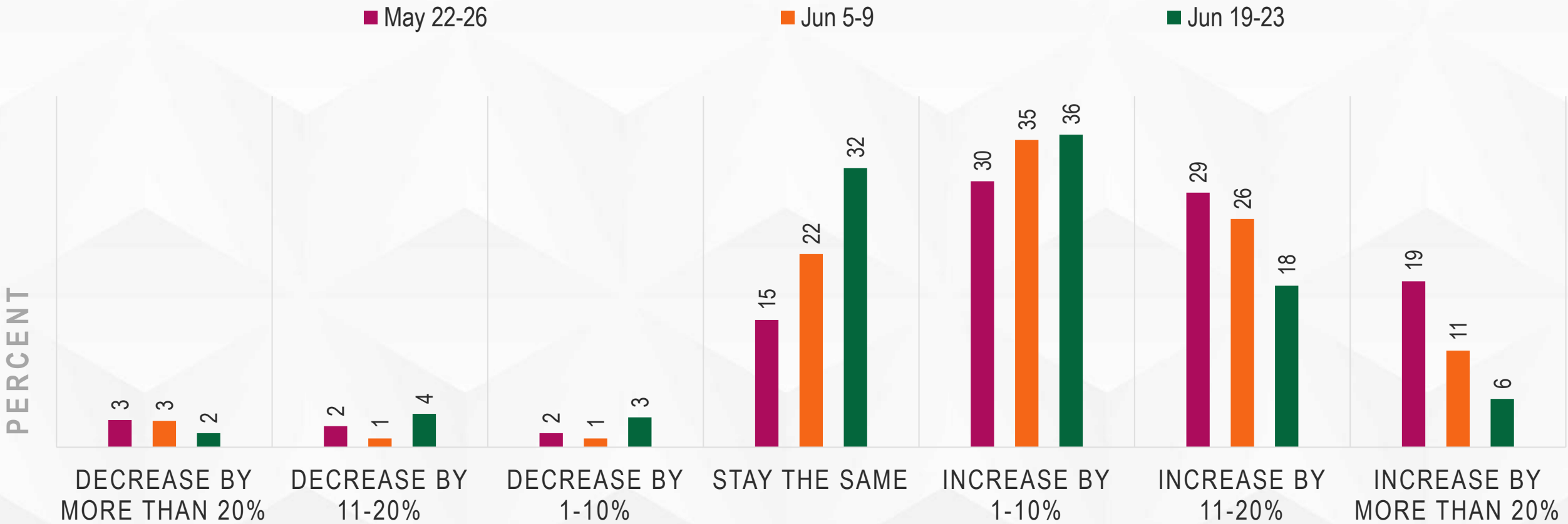
## COMPARED TO BEFORE COVID-19



- Higher
- Lower
- Same

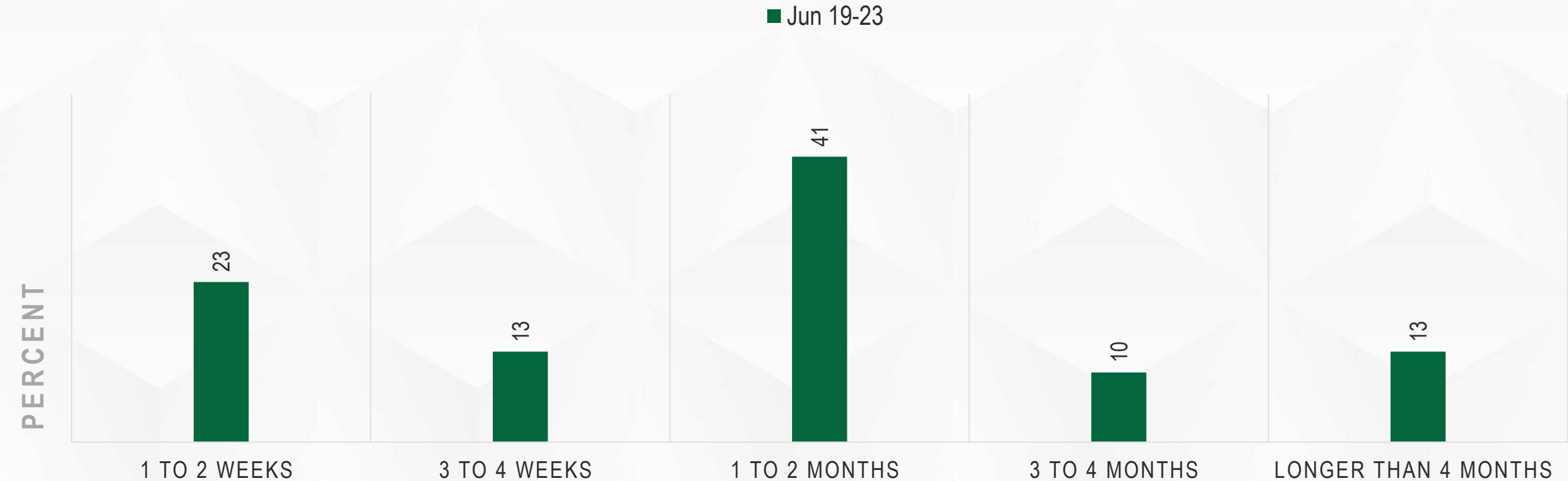
If open:

# HOW DO YOU THINK THE # OF PATIENTS YOU SEE PER DAY WILL CHANGE OVER THE NEXT 30 DAYS.?



If closed:

# STARTING WITH THE WEEK OF 6/8, HOW MANY MORE WEEKS DO YOU THINK YOUR BUSINESS CAN SURVIVE NOT BEING PERMITTED TO BE OPEN?



# PPE REQUIREMENTS: *DOCTORS*

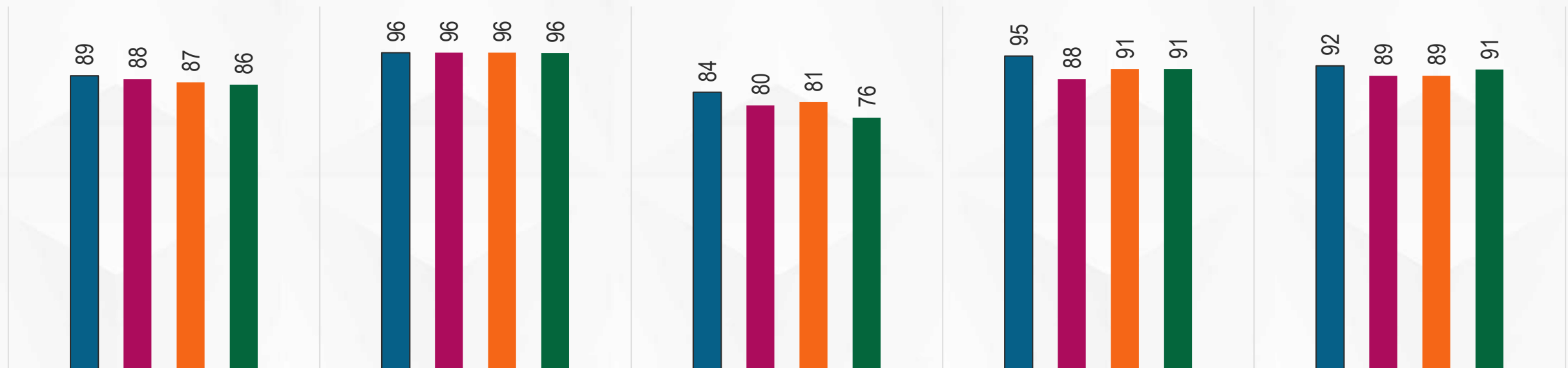
■ May 8-12

■ May 22-26

■ Jun 5-9

■ Jun 19-23

PERCENT



GLOVES

MASKS

FACE SHIELDS

GOWNS

GOGGLES

N95	39	36	35	36
SURGICAL	37	32	32	32
CLOTH	6	11	7	7
ANY	18	22	26	24

# PPE REQUIREMENTS: *OPTICIANS/DISPENSERS*

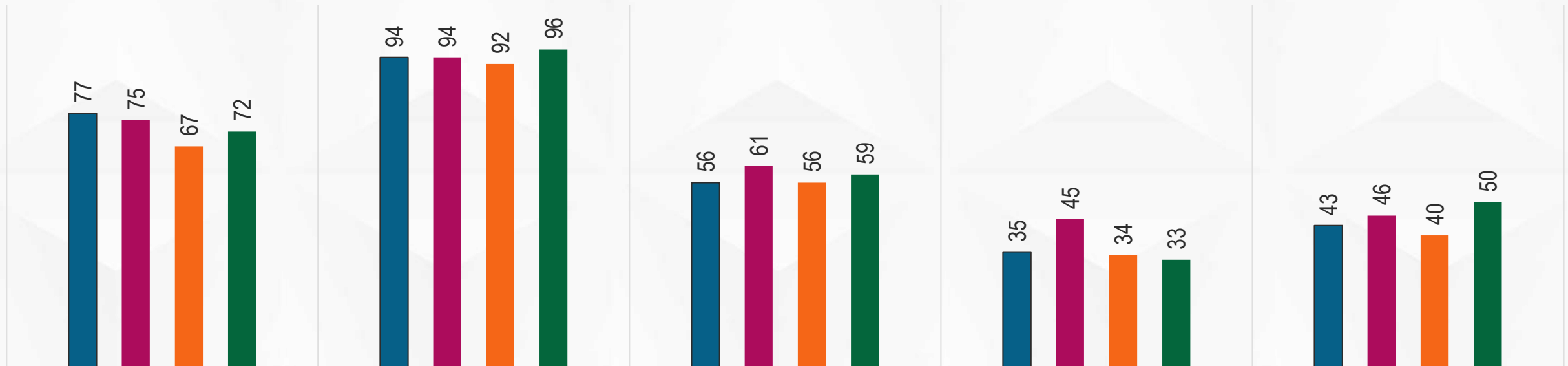
■ May 8-12

■ May 22-26

■ Jun 5-9

■ Jun 19-23

PERCENT



GLOVES

MASKS

FACE SHIELDS

GOWNS

GOGGLES

N95	11	17	14	16
SURGICAL	50	37	36	38
CLOTH	19	18	13	13
ANY	21	29	37	33

# PPE REQUIREMENTS: *TECHS*

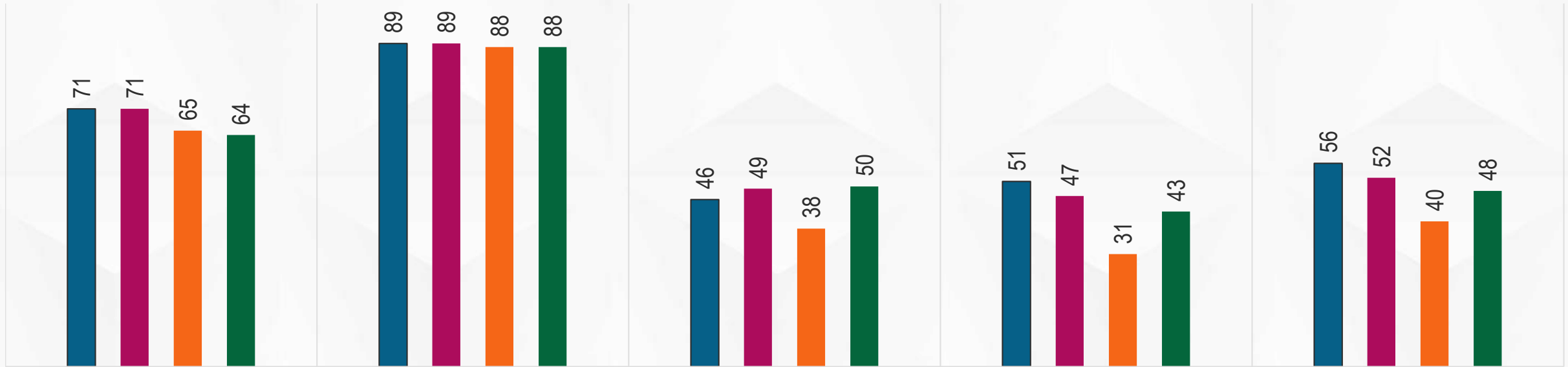
■ May 8-12

■ May 22-26

■ Jun 5-9

■ Jun 19-23

PERCENT



GLOVES

MASKS

FACE SHIELDS

GOWNS

GOGGLES

N95	15	20	16	17
SURGICAL	50	37	38	37
CLOTH	21	14	11	12
ANY	15	29	35	33

# PPE REQUIREMENTS: *RECEPTION/STAFF*

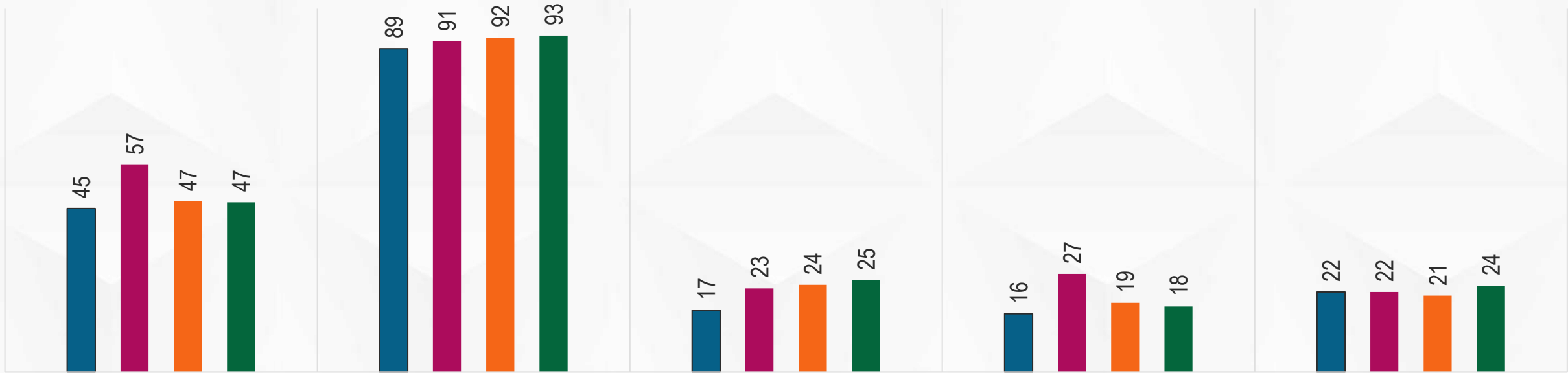
■ May 8-12

■ May 22-26

■ Jun 5-9

■ Jun 19-23

PERCENT



GLOVES

MASKS

FACE SHIELDS

GOWNS

GOGGLES

N95	5	12	10	11
SURGICAL	46	36	39	37
CLOTH	23	20	15	15
ANY	26	32	37	36



# PPE REQUIREMENTS: *PATIENTS*

■ May 8-12

■ May 22-26

■ Jun 5-9

■ Jun 19-23

PERCENT



GLOVES

MASKS

FACE SHIELDS

GOWNS

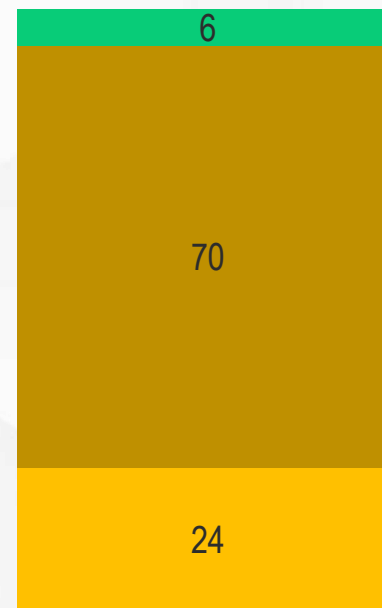
GOGGLES

N95	3	4	3	2
SURGICAL	23	15	15	13
CLOTH	20	17	12	12
ANY	55	65	70	72

# HAVE YOU BEEN ABLE TO ACQUIRE ALL THE PPE YOU NEED FOR YOU AND YOUR STAFF?

PERCENT

- No
- Yes, but not easily
- Yes, easily



JUN 19-23

If open:

# HOW ARE YOU HANDLING PATIENTS WHO ARRIVE WITHOUT A MASK?



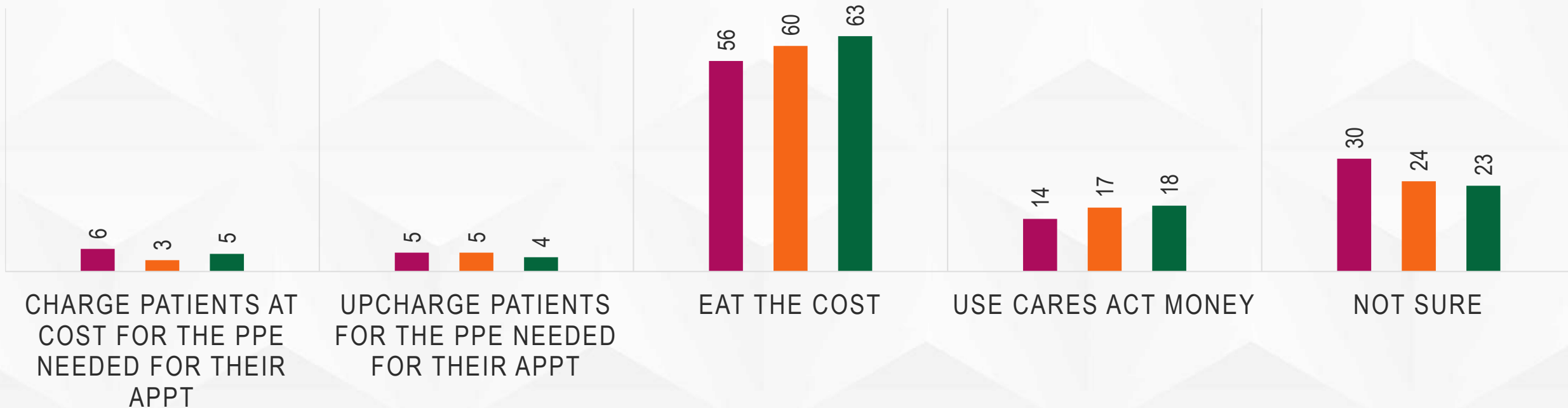
# HOW WILL YOU HANDLE THE ADDITIONAL COSTS OF PPE?

■ May 22-26

■ Jun 5-9

■ Jun 19-23

PERCENT



# CHANGES TO DISPENSARY

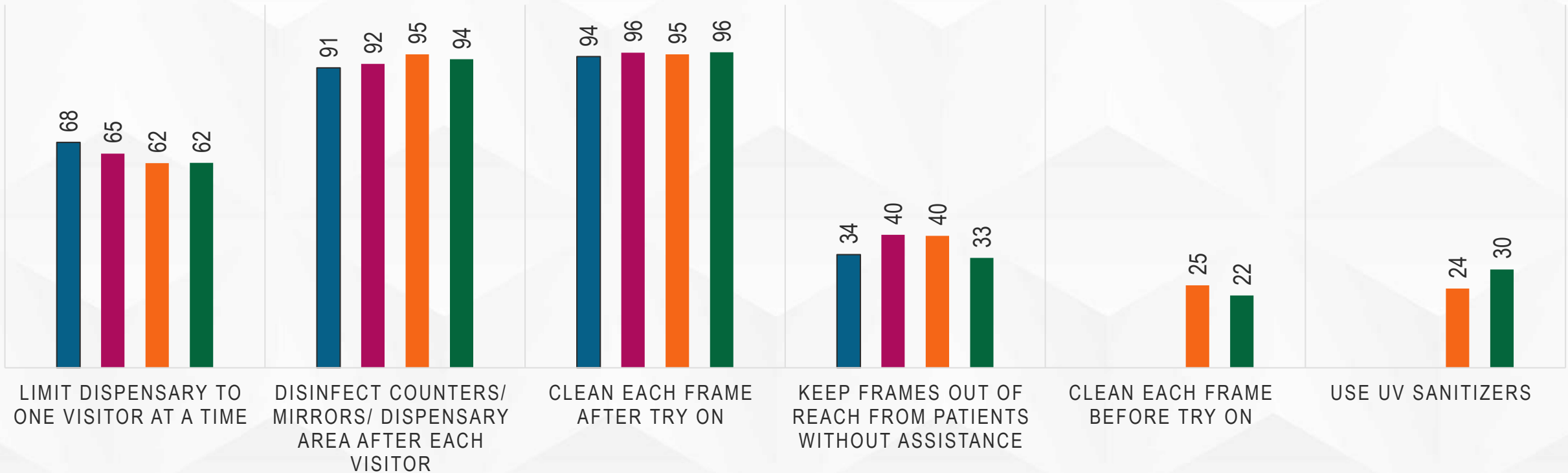
■ May 8-12

■ May 22-26

■ Jun 5-9

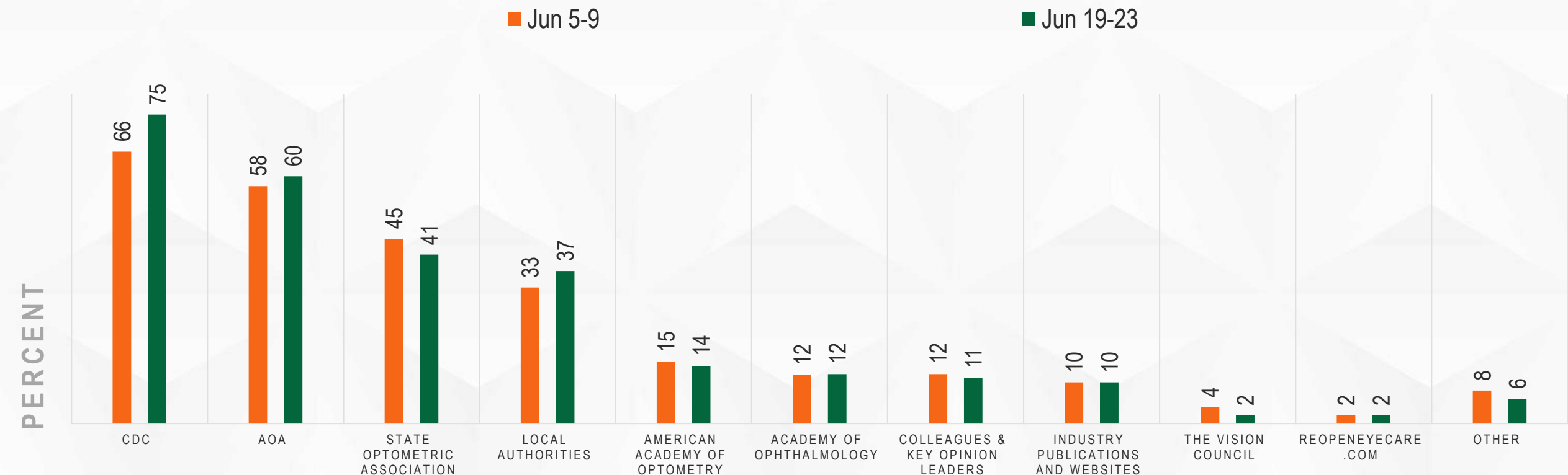
■ Jun 19-23

PERCENT



# WHO ARE YOUR GO TO SOURCES FOR INFORMATION ON THE PANDEMIC AS IT RELATES TO YOUR PRACTICE?

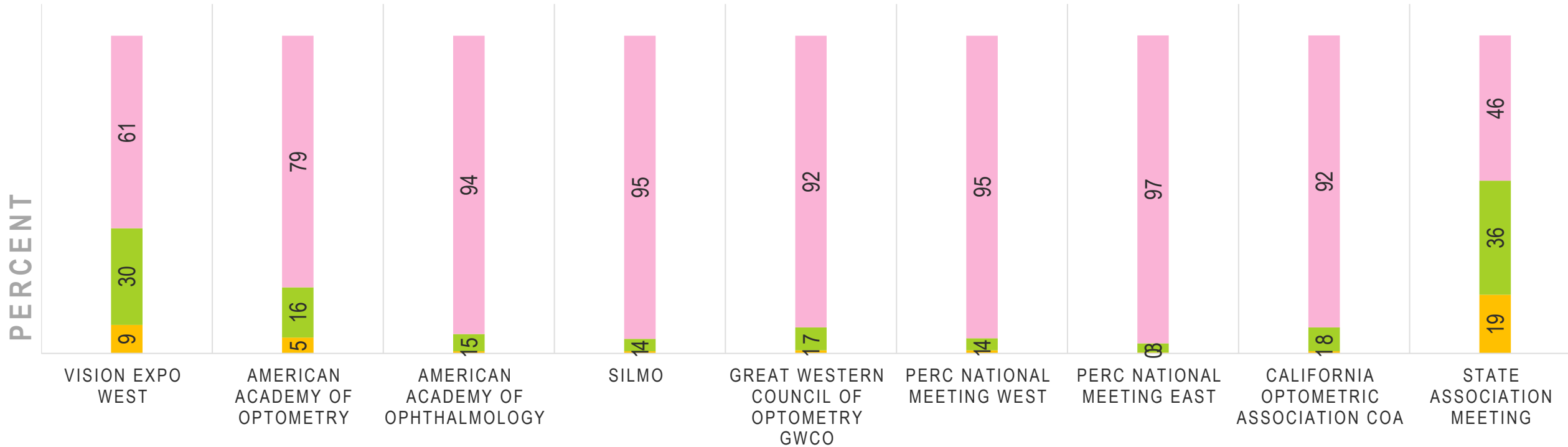
*CHOOSE TOP 3.*



# ASSUMING THE FOLLOWING INDUSTRY EVENTS ARE TAKING PLACE, WHICH DO YOU PLAN TO ATTEND?

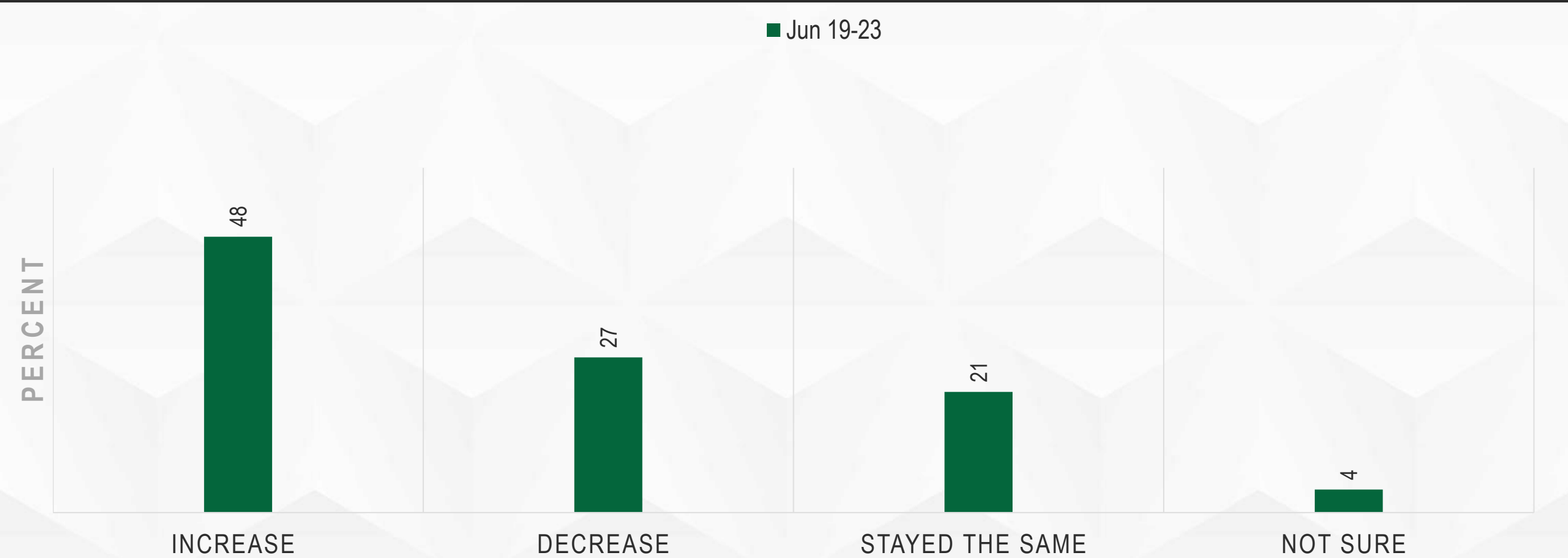
Jun 19-23

■ Plan to attend   ■ Usually attend, but won't this time   ■ Never usually attend



# IN THE LAST WEEK OR SO HAS YOUR AREA HAD AN INCREASE OR DECREASE IN THE AMOUNT OF COVID-19 CASES?

■ Jun 19-23





# HOW CONCERNED ARE YOU ABOUT THE POSSIBILITY OF HAVING TO CLOSE YOUR BUSINESS (AGAIN) FOR ANOTHER SHUT-DOWN DUE TO COVID-19?

■ Jun 19-23

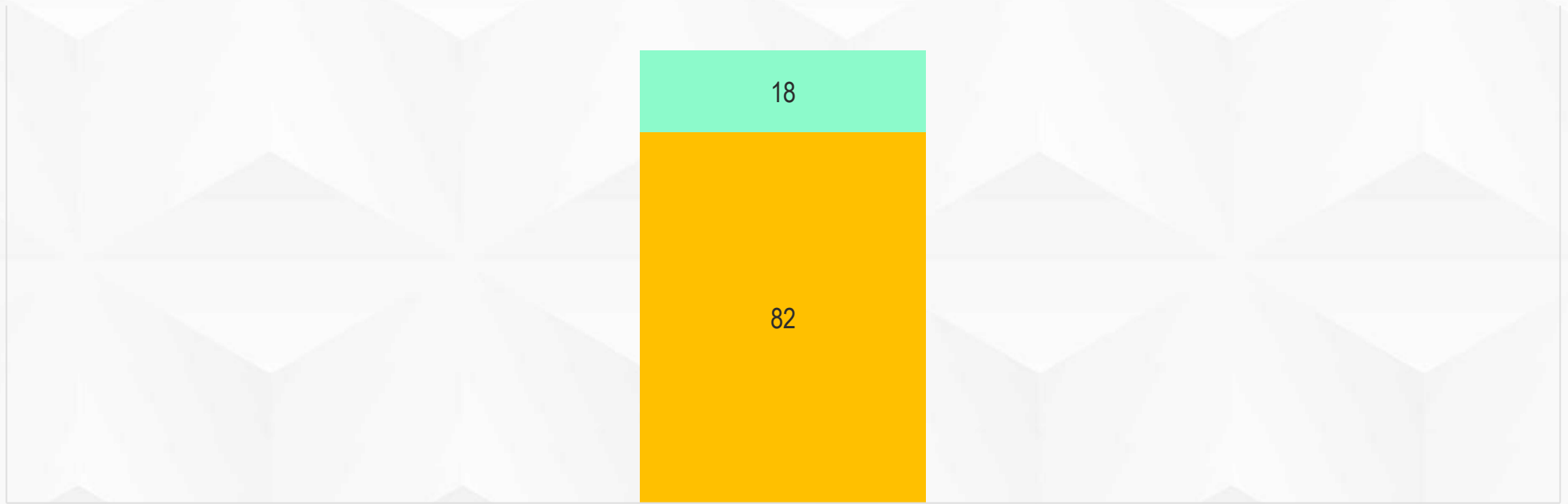


# AGREE OR DISAGREE? *I WOULD ONLY CLOSE (AGAIN) IF MANDATED BY THE GOVERNMENT*

PERCENT

Disagree

Agree



JUN 19-23